



IPO Report

May Apply

SME IPO

Rajnandini Fashion India Limited

Consumer Discretionary

Price Band: ₹59 to ₹63 per share
Bidding: 26 May to 29 May, 2026
Listing At: BSE SME
Listing Date: Jun 3, 2026

Details of the Issue

Lead Manager	Seren Capital Pvt. Ltd.
Market Maker	Giriraj Stock Broking Pvt. Ltd.
Registrar	Bigshare Services Pvt. Ltd.

Promoters

Pre-Issue	97.19
Post-Issue	70.11

Offer Structure

Market Maker	1,46,000 shares
QIB	13,66,000 shares
Retail	9,64,000 shares
NII	4,14,000 shares
Fresh Issue	28,90,000 shares
OfferForSale	-
Total Issue	₹18.21 Cr

Financial Summary

Particular	9M-FY26	FY25	FY24
Revenue	3,025.16	3,068.95	2,331.84
EBITDA	710.52	748.28	378.80
PAT	513.91	506.41	229.04

Minimum Application

Category	Lots	Shares	Amount
Retail	2	4,000	₹2,52,000
S-HNI	3-7	6,000-14,000	₹3,78,000-₹8,82,000
B-HNI	8	16,000	₹10,08,000

Customer concentration (% of Revenue)

Particulars	9M-FY26	FY25	FY24
Top 1 customer	7.48	3.23	3.32
Top 5 customers	25.17	15.15	13.01
Top 10 customers	38.89	26.41	16.48

Valuations

NAV(FY25)	12.44
EPS(Pre Issue)	6.77
P/E(Pre Issue)	9.31

Promoters

Vikesh Lunawat, Sushil Lunawat and Priyanka Chopra.

Company Overview

Rajnandini Fashion India Limited, incorporated in 2010, is engaged in designing, manufacturing, and selling women's ethnic and casual wear through both online and offline channels. The company offers products such as sarees, kurtis, dresses, tops, and maternity gowns under brands including Merira, Monira, Roly Poly, and Rajnandini, catering to multiple price segments. It operates through B2C sales via its website and major e-commerce platforms, along with a B2B segment supplying fabrics and garments to wholesalers and retailers.

Object of the Issue

- Funding of capital expenditure for setting up a new manufacturing facility: ₹135.29 lakhs
- Funding for repayment of a portion of certain borrowings availed by the Company: ₹549.83 lakhs
- Utilization towards working capital requirements: ₹700.00 lakhs
- General Corporate Purposes

Price Band Analysis

At the upper price band of ₹63, Rajnandini Fashion India Limited is valued at a post-issue P/E of 12.90x and P/B of 5.06x, indicating a fairly to moderately premium valuation considering its growing apparel portfolio and expanding online presence. The branded apparel industry offers long-term growth potential driven by rising fashion demand and e-commerce penetration, while compared to peers, future valuation upside will depend on sustained growth, brand expansion, and margin improvement.

Peer Comparison (as of FY25)

CompanyName	EPS	P_E	RONW	NAV
Rajnandini Fashion India Limited	6.77	9.31	54.41	12.44
Nandani Creation Limited	2.41	12.33	7.10	33.99
Libas Consumer Products Limited	1.23	9.99	3.24	31.02

Risk Measures:

- The company faces risk from changing fashion trends and evolving consumer preferences, which could impact sales and market share if not addressed effectively.
- The company faces high return and logistics risk in its B2C segment due to elevated sales return rates ranging between 31.09% and 33.98% over the last three financial years.

Investment Rationale:

- Rajnandini Fashion India Limited has demonstrated strong profitability growth, with Profit After Tax (PAT) increasing significantly from ₹37.46 lakhs in FY23 to ₹506.41 lakhs in FY25, reflecting improving operational efficiency and business scalability.
- The company benefits from strong financial efficiency, reflected in an RoE of 74.74% and RoCE of 40.00% in FY25, while the Indian textiles and apparel industry is expected to grow at a 10% CAGR to reach USD 350 billion by 2030, supported by favourable government initiatives such as the PLI scheme and PM MITRA Parks.
- A key concern for the company is its working capital-intensive business model, with significant funds locked in inventories and receivables, along with outstanding indebtedness of ₹1,249.69 lakhs as of March 31, 2026.
- The company faces elevated operational and concentration risks due to high customer return rates in its B2C segment, significant dependence on a limited number of B2B customers contributing over 77% of revenue, and intense competition in the fragmented apparel industry with low entry barriers.

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Financials (₹ in Lakhs, Except for Percentage & Ratios)

Particular	9M-FY26	FY25	FY24
Revenue From Operations	3,025.16	3,068.95	2,331.84
EBITDA	710.52	748.28	378.80
EBITDA Margin (%)	23.49	24.38	16.24
PAT	513.91	506.41	229.04
PAT Margin (%)	16.99	16.50	9.82
Return on Equity (RoE%)	43.32	74.74	73.92
Return on Capital Employed (RoCE%)	24.39	40.00	31.78
EPS	6.87	6.77	3.06
Debt to Equity Ratio	0.97	0.95	1.65

Segment wise Revenue Bifurcation (₹ in Lakhs)

Particulars	9M-FY26	FY25	FY24
Manufactured Goods	2,595.36	2,008.88	1,670.51
Trading Goods	429.80	1,060.00	661.33

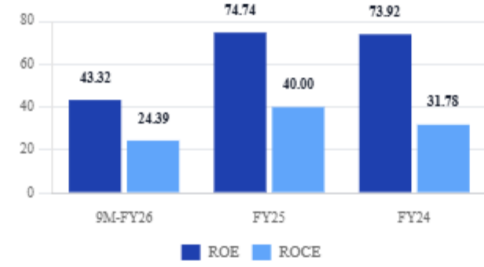
About The Founder



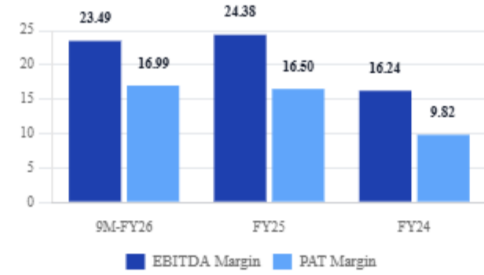
Vikesh Sushil Lunawat is the Promoter, Chairman, and Managing Director of the Company. He holds a Bachelor of Commerce degree from University of Mumbai obtained in 2009, completed an Advanced Program in Financial Planning in 2010, and earned a Master of Commerce degree from University of Mumbai in 2011. He brings over 15 years of professional experience, including more than 14 years in the textile industry.

FINANCIAL HIGHLIGHTS

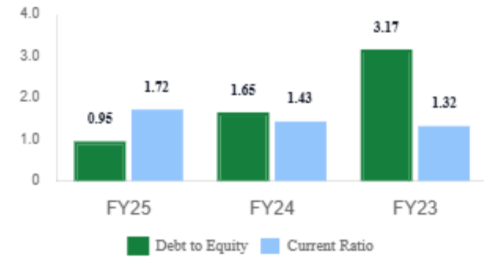
Return Ratios



EBITDA and PAT Margin



Key Ratios:



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